



GDA Corp.

Geospatial Data Analysis Corporation

“Advanced Technology Solutions for Geospatial Applications”

NOW INTERVIEWING FOR IMMEDIATE HIRE!

GDA Corp., a premier geospatial technology firm in State College, PA is expanding and is seeking a qualified and highly effective management individual to join their team.

GDA develops end product information derived from a range of satellite and digital airborne sensors, and serves various markets including the agribusiness and resource management / environmental modeling sectors. More information on GDA may be obtained from www.gdacorp.com

Position Description: Project and Business Development Manager

The ideal candidate will:

- Help to translate (and implement) clients' real-world needs into clearly defined GDA product/service solutions
- Provide day-to-day management of complex technical projects—both R&D and product/service-oriented contracts from Government and Commercial clients—through entire life-cycle (requirements, analysis, design, build, and rollout)
- Create and manage the scope, cost, schedule, and contractual deliverables through the application of planning, tracking, quality assurance, and change control
- Manage client relationship and expectations
- Work with the GDA team to gain new client accounts
- Manage and/or participate in proposal development
- Meet with clients to gain knowledge of product needs, industry trends and the competitive dynamics of the marketplace.
- Plan, attend and support trade shows and other marketing programs as necessary.
- Perform other duties as assigned by supervisor.

Qualifications:

- Bachelor's Degree or higher required
- Two-three years of experience for entry-level position, eight to twelve+ years of significant proven experience for senior position

200 Innovation Blvd., Suite 234, State College, PA 16803

- Ability to lead and manage software and product development teams.
- Knowledge of software/product development methodologies.
- Ability to develop project designs, work plans, budgets, and schedules.
- Have an understanding of GIS and Remote Sensing technologies and the related products and markets.
- Experience with desktop, client/server, and Internet applications and architectures.
- Strong team skills and the ability to work independently.
- Excellent interpersonal, writing, presentation, and leadership skills.
- Ability to travel

Benefits:

GDA offers a full suite of company benefits and a dynamic fast-paced environment in which to excel.

No relocation expenses provided.

To Apply:

Please send a brief cover letter and resume to: HR@gdacorp.com. Please include your available start date in the cover letter.